



## Jon Wilbrecht

Industrial Specialist  
The Profit Builder Network

Being the CEO in a high-tech manufacturing environment for 25 years has provided Jon with the tools to identify company dynamics. Seventeen years in a TEC (The Executive Committee) group with other CEOs gave him the chance to understand other companies in detail and help with growth and succession planning issues.

Having personally managed all aspects of a multi-product group, multi-factory company, Jon demonstrated that flexibility, accountability, and ongoing planning are key to long term success. He offers extensive hands-on expertise in strategic planning, creating strategic international partnerships and buying/selling companies.

Jon is experienced in custom manufacturing as well as long run production of catalog products in factories certified to ISO 9001:2000, DoD, and NASA standards. Strategic manufacturing issues addressed include inventory optimization, product life cycles, capital equipment selection, personnel planning, quality programs, product mix, product line integration and downsizing.

In 2008-2009 Jon sold his factories to two European buyers. The buyers retained the existing management and continued the businesses without major restructuring or job loss.

Jon is active in the St. Paul SCORE chapter and several Twin City photography associations. He received an MBA from Stanford University's Graduate School of Business and a BA *cum laude* in physics from Wesleyan University. Resulting from his extensive international experience, he is fluent in German and conversant in the Japanese language.

Jon@profitbuildernetwork.com  
(651) 236 - 8830

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